**Draper®, Inc., Designated Charter Member of Sony Electronics’ Professional AV Alliance Partner Network**

*Draper® Provides Increased Power and Flexibility to Sony’s Professional Display Solutions*

**(Spiceland, Ind.) –** **— June 6, 2022 —** Draper®, Inc., a leading manufacturer of innovative mounting solutions, has aligned with Sony Electronics as a flagship member of their AV Alliance Partner Network. Sony’s AV Alliance Partner Network is powered by strategic alliances across the industry, offering compatible software and hardware solutions that bring additional value, creative freedom and enhanced compatibility to their lineup of professional displays. This growing [partner ecosystem](https://pro.sony/ue_US/sony-av-partners-and-alliances), which [launched last year](https://pro.sony/ue_US/press/av-collaborative-alliances-program), includes many of the leading solutions providers focused on digital signage, conference collaboration and mounting.

Draper partners with Sony to design mounting solutions with high precision and stunning adjustability for the professional audiovisual marketplace. Draper provides solutions in the commercial, architectural, education, and residential markets.

“Draper AV Mounts & Structures have been supporting Sony’s Crystal LED video walls for years, and likewise with Sony’s laser projectors and Draper TecVision® screens,” said Kevin Barlow, CTS-D, director of business development for Draper. “We are pleased to continue our support as a member of Sony’s new Alliance Partner Program.”

“Sony is excited to announce Draper as a charter member of our new Alliance Partner program,” says Rich Ventura, Vice President of B2B, Sony Electronics’ Imaging Products and Solutions Professional Division, North America. “Throughout our shared history, Sony and our customers have relied on their mounts and structures to provide our technologies with accommodating installation flexibility and necessary support.”

With a focus on interactivity, certification and compatibility, Sony’s AV Alliance Partner Network supports businesses across the AV spectrum, integrating with software solutions and hardware that address digital signage, IPTV, device management, computer vision and AI, AV control systems and unified communications. For more information on Sony’s program and to see a full list of supported, compatible and Alliance Partners, please visit <https://pro.sony/alliances>. To learn more about Draper, Inc., please visit www.draperinc.com.

**About Draper, Inc.**

Draper, Inc. creates core, advanced, and tailored solutions for the professional audiovisual marketplace, including projection screens, custom AV mounts, structures, enclosures and lifts, as well as window shades and video conferencing solutions. Established in 1902, Draper markets through a network of dealers and distributors to the commercial, architectural, education, and residential markets.

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