**Draper Announces New Pro AV Partnership Richard Dean & Associates**

**(Spiceland, Ind.) –** Draper®, Inc., has announced a new partnership with a leading Pro AV manufacturer’s representative to support the company’s continued growth in the northeast.

Richard Dean Associates will represent the company’s industry-leading lines of projection screens, projector lifts, dvLED and LCD mounts and structures, and window shades in upstate New York, Connecticut, Massachusetts, Maine, New Hampshire, Rhode Island, and Vermont.

“Richard Dean Associates is very excited to now be partnered with Draper,” said Bill King, Principal, Richard Dean Associates. “Draper’s long history of outstanding products and customer service fits in well with our focus on premier brands in each category.”

Draper regional sales manager Tom Brochard will continue to work with dealers and integrators alongside RDA.

“RDA is not replacing our regional sales manager,” said Jentry Wittkamper, director of sales for Draper. “This effort will increase our exposure to dealers, allowing us to develop new relationships and further expand in the upstate New York, Connecticut, Massachusetts, Maine, New Hampshire, Rhode Island, and Vermont Pro AV markets.”

**About Draper**Draper, Inc. creates core, advanced, and tailored solutions for the professional audiovisual marketplace, including projection screens, custom AV mounts, structures, enclosures and lifts, window shades, and video conferencing solutions. Established in 1902, Draper markets through a network of dealers and distributors to the commercial, architectural, education, and residential markets. To learn more, visit [www.draperinc.com](http://www.draperinc.com).

**Media Contact:**Terry Coffey  
Phone: 765-856-1230  
E-mail: [**tcoffey@draperinc.com**](mailto:tcoffey@draperinc.com)Website: [**www.draperinc.com**](http://www.draperinc.com)