

DraperOnline Pro AV

GETTING STARTED GUIDE



Make the most of your time.

Generate quotes anytime.

Receive instant access to a printed quote

Request and generate drawings (dwg and pdf) to be emailed to you within minutes.

Reopen and revise quotes

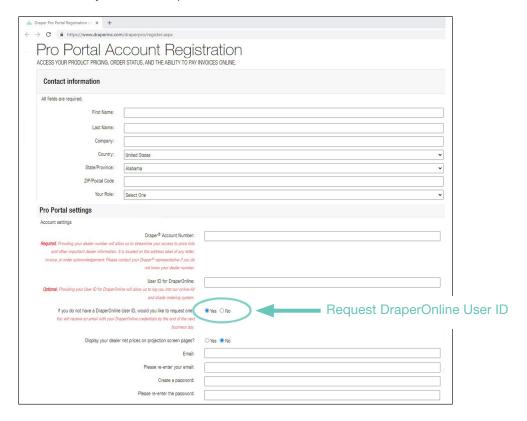
Convert your quote to an order with a few clicks.



DraperOnline - Logging In

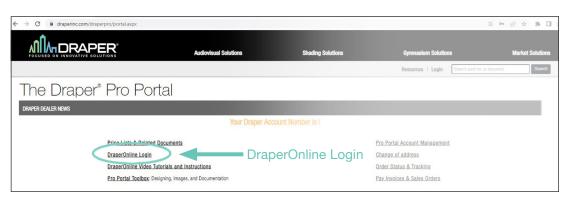
DraperOnline is located in the Draper Pro Portal.

- No Pro Portal account? Register for one here: www.draperinc.com/draperpro/register.aspx
- While filling out the registration form, select "Yes" beside "If you do not have a DraperOnline User ID, would you like to request one?"



Already have a Pro Portal account?

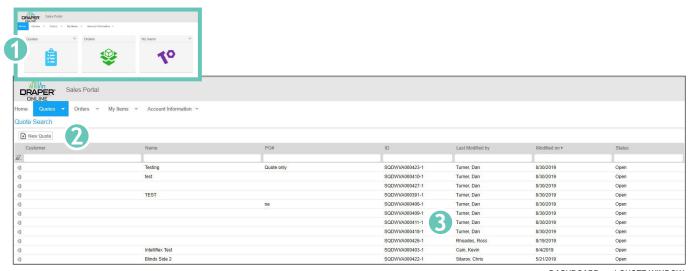
- To log on to DraperOnline for the first time, visit your account maintenance page here: www.draperinc.com/draperpro/accountmaintenance.aspx
- Click the Request a DraperOnline User ID button.
- You'll receive an email with your DraperOnline User ID.
- Go back to your Pro Portal account maintenance page to enter your DraperOnline User ID in the appropriate field.
- From this point on, you can automatically log into DraperOnline from the Pro Portal: www.draperinc.com/draperpro/portal.aspx







Navigating the Dashboard & Starting a Quote

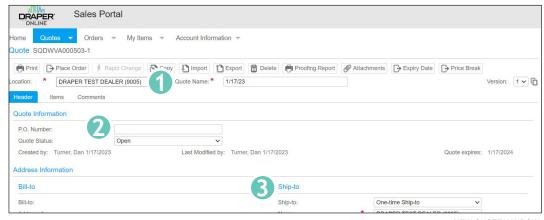


When you first log in, you will see the "Dashboard".

DASHBOARD and QUOTE WINDOW

- There will be no quotes the first time you log on. As you create multiple quotes, you can use the dashboard filters to search for a quote you've already created.
- Click on the NEW QUOTE button to get started!
- 3 If there are multiple users on your company's account, all of their quotes will be visible as well.

Header Tab — Quote Information and Address Information

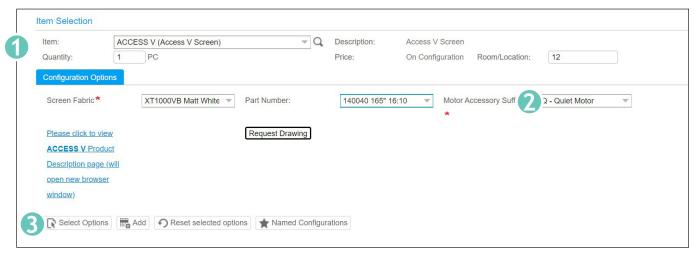


NEW QUOTE WINDOW

- The address will autofill with the info in our Draper system. Make sure all fields needed are complete on the <u>header</u> tab. Drop-ship requires extra steps for delivery to a different address.
- The QUOTE NAME field is required. Please fill in with the name of the project you are quoting.
- The P.O. NUMBER field is the second required field. Please fill in with whatever you wish to use for your reference. Or fill in "Quote."
- 3 If you are drop shipping the order, click on the SHIP-TO drop down and select ONE-TIME-SHIP-TO and fill in the shipping address, contact name, and phone at the <u>delivery location</u> before placing order. If this field is not changed, the order will ship to your BILL-TO address.



Configuration Options



ADDING DETAILS TO THE ITEMS WINDOW

- Fill in all details relating to your selected product.
- Fill in the details of the product you want to add. Once all the details are filled in, click the ADD button.

NOTE: Product details can be found under AV Product Codes beginning on page 10 of this document.

- Choose Motor Accessory Suffix as applicable.
- OPTIONS button will allow you to explore more in depth the product you have selected. Note: Must be selected for custom AV products, e.g. additional drop on projection screens.

If you are satisfied with the details you have provided, clicking the **ADD** button at the bottom of the window will add the line item to your quote.

Any boxes that are already selected are the Draper standard options for that product.

The **tab** key will advance you to the next required field.

On many of the fields, typing in the **first letter** will provide a drop down box.

For example: for measurements, type "I" and three choices will appear.

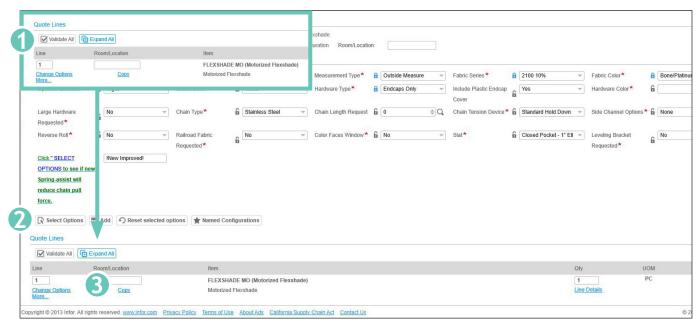
Fabrics are listed either numerically or alphabetically, e.g. Typing "2" will show the fabric list starting with 2000.



Please create separate Shade and Screen quotes if both are on the same project.



Expand All to View Details



ITEM SELECTION WINDOW, EXPAND FOR DETAILS

- When the items are added onto your quote, there are no details displayed in standard view.
 - Olick the **EXPAND ALL** tab to see the line details for each line item listed so far on the quote.
 - When new items are added, the details for those new items will not be in view. Keep adding new items the same way. Continue to click **EXPAND ALL** to view details if needed.
 - 3 Use the blue **COPY** button to create a duplicate of a specific line. This allows for quick data entry when only one feature needs to be changed from one line to the next.



Saving and Printing Your Quote



PRINT OPTIONS WINDOW

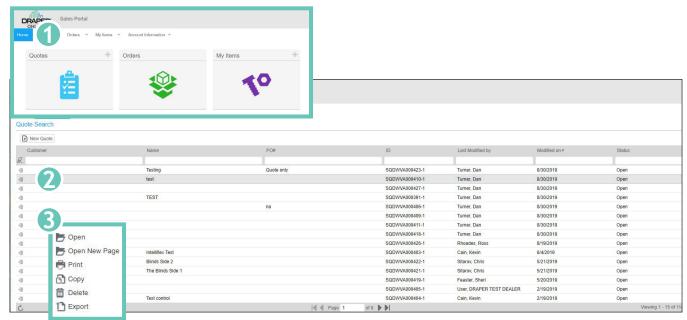
- Steps to keep a record of your quote.
 - Once your quote is complete, you can create a PDF version by clicking the **PRINT** button at the top.
 A second window will appear.
 - Click PRINT again to create a PDF for saving or printing.
 - 3 PDF result for saving or printing.



Choose "Selling (MSRP)" for quote to be at Manufacturer Suggested Retail Price.



Returning to Your Dashboard



QUOTES WINDOW AND NAVIGATION

- Navigate back to Dashboard and find quotes using Quote Search.
 - Click on the HOME button at the top of the menu. To return to your quote Dashboard, click on Quotes.
 - Select a quote by double clicking on a quote, OR . . .
 - 3 Click on the folder icon at left of the quote for more options. You can open, open in a new page, print, copy, or delete the quote. Please ignore the Export option.

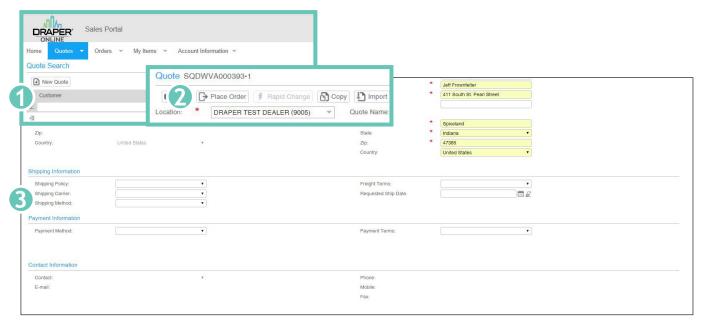
If you delete the quote, it CANNOT be retrieved.



The more detail you provide on your header page, the easier your search for quotes will be.



Adding Contact Info Before Ordering



USE ORDER COMMENTS FOR CONTACT INFORMATION

- Before placing order please enter the desired contact information in the Place Order area to ensure proper delivery.
 - Select a quote by double clicking on a quote, OR... Click on the icons at left of the quote you wish to order and select Open.
 - Click on the PLACE ORDER button at the top to open the window you will need to enter your contact information.
 - Scroll down to the PAYMENT INFORMATION and CONTACT INFORMATION sections.

Enter the desired contact name and phone number (required).

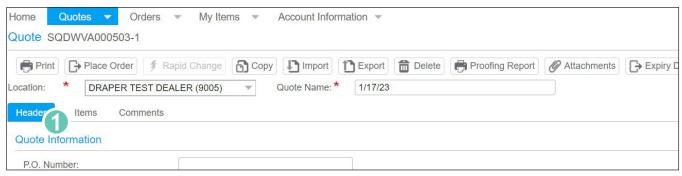
Your order is ready to be placed.



Please request permission to order through your Draper representative if Order button is not active.



Turning Quotes Into Orders



TURN QUOTES INTO ORDERS

- Now that you have had experience doing your own quotes online, if you have the proper permission level, you can convert your quotes directly into orders. This skips the normal order entry time. Quotes must be converted exactly as they are entered.
 - Order window.

Your order will go directly into the Draper system exactly as you entered the quote. A window with your order confirmation number will show up on your screen.

- Special comments not are allowed on online orders.
- No change orders can be made and no custom details are possible once quote is ordered.
- To change orders, the original order needs to be cancelled and a new order submitted.
- Orders can be cancelled by contacting your Draper
 Sales Consultant in writing with the P.O. used for the order. Cancellations must be done within 24 hours.

Your Order is Now Complete

1 Place Order - SODWVA0000014

Your order has been successfully placed.

The assigned order number is SODWVA0000014.

The status of the quote SQDWVA000391-1 from which you created this order has been changed to 'Ordered' and all other 'Open' quote versions have been set to 'Closed'.



X

INDICATES COMPLETION OF ORDER

- Your order, exactly as you entered the quote, is complete with a confirmation number. Any changes can only be done by cancelling this order within 24 hours and starting a new order.
- 2 Click on OK to return to your dashboard.

At this point, the order can't be changed, except for the ship-to address. If the details of any part of the order need to be changed, the order must be cancelled and re-submitted. This needs to be done within 24 hours. A window with your order confirmation number will appear on your screen.



AV Product Codes for DraperOnline

Highlighted products are the most commonly used.

AV: MOTORIZED SCREENS		
PRODUCT CODE:	DESCRIPTION:	
ACC ULT XL E	Large, ceiling recessed motorized screen, non-tensioned, with door closure	
ACC ULT XL TVX	Large, ceiling recessed motorized screen, tensioned with door closure, with TecVision surface	
ACC ULT XL V	Large, ceiling recessed motorized screen, tensioned, with door closure	
ACCESS E	Ceiling recessed motorized screen, non-tensioned	
ACCESS E ULT	Ceiling recessed motorized screen, non-tensioned, with door closure	
ACCESS V	Ceiling recessed motorized screen, tensioned	
ACCESS V TVX	Ceiling recessed motorized screen, tensioned, with TecVision surface	
ACCESS V ULT	Ceiling recessed motorized screen, tensioned with door closure	
ACCESS XL E	Large, ceiling recessed motorized screen, non-tensioned	
ACCESS XL V	Large, ceiling recessed motorized screen, tensioned	
ACCESS XL V TVX	Large, ceiling recessed motorized screen, tensioned, with TecVision surface	
ACCESSV ULT TVX	Ceiling recessed motorized screen, tensioned with door closure, with TecVision surface	
ACUMEN E	Below ceiling motorized screen	
ACUMEN RC E	Below ceiling motorized screen, battery	
ACUMEN RC V	Below ceiling motorized screen, battery, tensioned	
ACUMEN RC V TVX	Below ceiling motorized screen, battery, tensioned, with TecVision surface	
ACUMEN V	Below ceiling motorized screen, tensioned	
ACUMEN V TVX	Below ceiling motorized screen, tensioned, with TecVision surface	
ACUMEN XL E	Large, below ceiling motorized screen	
ACUMEN XL V	Large, below ceiling motorized screen, tensioned	
ACUMEN XL V TVX	Large, below ceiling motorized screen, tensioned, with TecVision surface	
PARAGON	Large motorized, non-tensioned screen	
PARAGON V	Large motorized, tensioned screen	
PARAGON V TVX	Large motorized, tensioned screen, with TecVision surface	
PATRIOT FLAG	Motorized flag	
PREMIER	Below ceiling motorized screen, tensioned	
PREMIER TVX	Below ceiling motorized screen, tensioned, with TecVision surface	
PREMIER XL	Large, below ceiling motorized screen, tensioned	
PREMIER XL TVX	Large, below ceiling motorized screen, tensioned, with TecVision surface	
TARGA	Below ceiling motorized screen, non-tensioned	
TARGA XL	Large, below ceiling motorized screen, non-tensioned, extra-large	



AV Product Codes for DraperOnline Continued

Highlighted AV products are the most commonly used.

AV: MANUAL & FIXED SCREENS		
PRODUCT CODE:	DESCRIPTION:	
ACCESS M	Ceiling recess manual screen	
ACUMEN M	Below ceiling manual screen	
CINEPERM	Economical fixed screen	
CLARION	2" bezel framed fixed screen	
CLARION ED	Borderless fixed screen	
CLARION ED TVX	Borderless fixed screen, with TecVision surface	
CLARION SB	1.75" square frame fixed screen	
CLARION SB TVX	1.75" square frame fixed screen, with TecVision surface	
CLARION TVX	2" bezel framed fixed screen, with TecVision surface	
LUMA	Manual pull-down screen	
LUMA 2	Manual pull-down screen	
PROFILE PLUS	Fixed screen with or without small bezel	
PROFILE PLUS TVX	Fixed screen with or without small bezel, with TecVision surface	

AV: LIFTS & MOUNTS		
PRODUCT CODE:	DESCRIPTION:	
AEROLIFT 35	AeroLift 35 with 35-pound (16 kg) maximum lifting capacity	
AEROLIFT 100	AeroLift 100 with 100-pound (45 kg) maximum lifting capacity	
AEROLIFT 150	AeroLift 150 with 150-pound (68 kg) maximum lifting capacity	
FDN WALL ACC	Foundation LED Videowall Mount - Absen Acclaim	
FDN WALL ACC PL	Foundation LED Videowall Mount - Absen Acclaim Plus	
FDN WALL SAM IR	Foundation LED Videowall Mount - Samsung IR	
FDN WALL SONY	Foundation LED Videowall Mount - Sony	
FDN WALL XT	Foundation LED Videowall Mount - Barco XT	
SL10	Scissor Lift 10' service drop	
SL12	Scissor Lift 12' service drop	
SL4	Scissor Lift 4' service drop	
SL6	Scissor Lift 6' service drop	
SL8	Scissor Lift 8' service drop	
SLX10	Scissor Lift XL 10' service drop	
SLX14 N	Scissor Lift XL 14' service drop	
SLX17 N	Scissor Lift XL 17' service drop	
SLX21	Scissor Lift XL 21' service drop	
SLX24	Scissor Lift XL 24' service drop	
SLX28	Scissor Lift XL 28' service drop	



Welcome to DraperOnline



Photos: Arizona State University Health Futures Center. Learning spaces with Draper® Access V projection screens with TecVision® viewing surfaces. Architect: CO Architects.

Integrator & Installer: Spinitar. Photographer: mattophoto.net

If you need assistance please call 765.987.7999 or 800.238.7999 to ask for an AV Sales Consultant.

