Contact: Terry Coffey

Phone: 765-987-7202, ext. 346

FAX: 765-987-7142

E-mail: tcoffey@draperinc.com

Web site: www.draperinc.com

**JB&A Now Offering Draper Products**

(Spiceland, Ind.) –Draper, Inc. has announced the company’s projection screens and related AV products will now be available through JB&A Distribution.

California-based JB&A is a mix of Distributor, Channel Partner and Solutions Provider specializing in digital media management, IP/streaming, digital projection, and connectivity solutions.

“Having JB&A on the Draper team really made sense to us. We see it as a win-win,” according to Draper Field Sales Manager Lee Denhart. “JB&A can bring Draper products into play in a lot of new channels and markets, which is very exciting for us, and we can give them projection’s most powerful tool: TecVision!”

“We are excited to offer the Draper product family to our North American reseller channel. Draper’s best-in-class projection screens and projector mounts are the perfect fit to round out JB&A’s robust Display Technology Solutions,” points out Nick Smith, JB&A Distribution’s Director of Media Technologies - North America. “Draper has a long history of bringing high quality screens to the market further completing our ‘creation-to-display solutions’ for the digital display market.”

Although headquartered in California, JB&A will be distributing Draper screens and lifts throughout the United States.

For more information on JB&A Distribution, visit **https://jbanda.com.**

For more information, on Draper, go to **www.draperinc.com**.

**About Draper**

Founded in 1902 as a window shade manufacturer, Draper, Inc., is a Spiceland, Ind.-based manufacturer of projection screens and lifts and mounts for projectors and displays, providing AV related equipment for over half a century. Draper products are sold to dealers and shipped throughout the United States and to more than 100 countries. In addition to its Spiceland, Indiana headquarters, Draper, Inc. has sales offices in Placentia, CA and in Blackwood, Gwent, United Kingdom. Draper also has four wholly owned subsidiaries: Draper Group Ltd., a sales and warehouse facility in Corby, Northamptonshire, United Kingdom, and three manufacturing companies in Sweden: Draper Europe AB, a leading European projection screen manufacturer; SMS Smart Media Solutions AB, a leading European provider of video projector and flat screen mounts; and Evoko Unlimited AB, provider of the Evoko Room Manager. For more information, visit [www.draperinc.com](http://www.draperinc.com).

**About JB&A Distribution**

JB&A is a leader in the field of Digital Media and Video Technology. They are dedicated to bringing the most innovative and complete solutions to market including: Media Management, Broadcast, IP Video, Streaming, Digital Display, Collaboration, and Connectivity. JB&A is staffed by industry experts, and is a unique mix of Consultant, Channel Partner, Solutions Provider and Distributor with an ecosystem of certified, tested and proven products and workflow solutions. For more information about JB&A, please visit jbanda.com.